



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: July 27, 2023
To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration
From: Stephanie Nelson, Procurement Consultant
Indiana Department of Administration
Subject: Negotiated Bid 300-24-75338
Invasive Aquatic Plant Control for the Indiana Department of Natural Resources

Estimated One (1) Year Contract Amount: \$321,995.00

Based on the evaluation of the responses received for Negotiated Bid 300-24-75338, **Aquatic Control, Inc.** is recommended for award to provide Invasive Aquatic Plant Control to the Indiana Department of Natural Resources. Terms of this recommendation are outlined in this letter.

The State received bids from three (3) Respondents:

- Aquatic Control, Inc.
- Aquatic Weed Control
- Jones Fish Hatcheries and Distributers

The solicitation was issued as a Negotiated Bid for the following line items:

Starry Stonewort Treatments on SSW Positive Waters Within the Great Lakes Watershed (Currently 20+ Lakes) Elkhart, Kosciusko, Lagrange, and Steuben Counties			
Item #	Description	Chemical Brand Name or Approved Alternate	ONE YEAR ESTIMATED QUANTITY
1	Application and Chemical Costs, application rate of 2.4 gallons per acre-foot, unit price per 10 acre-foot treated (approx. 350 acres)	Citrine Ultra	315
2	Chemical Cost Only, per quart (applied at various rates)	Liquid Hydrothol 191	1,400
3	Application and Chemical Costs, per pound (rate of 200ppb of Clipper)	Clipper Herbicide	90

Bid Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with the Respondents to ensure specifications were met.

Purchasing Preferences Claimed

- ***Aquatic Control, Inc.*** claimed and qualified for the Indiana Business Preference and U.S. Manufactured Preference.
- ***Aquatic Weed Control*** claimed and qualified for the Indiana Business Preference and U.S. Manufactured Preference.
- ***Jones Fish Hatcheries and Distributers*** did not claim any price preferences.

Preferences claimed were applied to the bid and were considered in the evaluation.

Additionally, bidders were given the opportunity to lower their pricing during a Best and Final Offer round.

Award Summary

The State awarded to the overall lowest bidder meeting all specification requirements. The final overall evaluation score is listed in the table below.

Bidder	Total Bid Amount	Preference	U.S. Manufactured	Total Evaluation Amount with Preference(s) Applied	Total Award Amount
Aquatic Control	\$321,995.00	Indiana Business	Yes	\$305,895.25	\$321,995.00
Aquatic Weed Control	\$323,774.00	Indiana Business	Yes	\$307,585.30	\$0.00
Jones Fish Hatcheries and Distributers	\$328,958.00	None	No	\$328,958.00	\$0.00

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful contract negotiations, the initial term of the contract shall be for a period of one (1) year from the date of contract execution. There may be three (3) one-year renewals for a total of four (4) years at the State's option.

Stephanie Nelson

Stephanie Nelson
Procurement Consultant
Indiana Department of Administration